

**ANNEXURE (GENERAL) TO ENQUIRY No. E1603045 for
FOREIGN VENDORS**

1. Please submit your offer in TWO BID SYSTEM as follows:-

(i) **TECHNO-COMMERCIAL BID**: - It shall cover complete technical details & confirmation to our technical & commercial conditions as indicated in attached Specification/Drawings and Commercial annexure. Also enclose UNPRICED Copy of the price bid.

AND

(ii) **PRICE BID**: - Indicating only the prices of the item.

Both techno-commercial bid & price bid must be duly signed by representative of the firm and to be enclosed in two separate sealed envelopes clearly indicating enquiry no **E1603045** (TECHNO-COMMERCIAL BID) and enquiry no **E1603045** (PRICE BID) on the respective envelope. Both these sealed envelope are then to be posted in one single envelop super scribed with Enquiry No. **E1603045** and Due date & must reach our tender room latest by 11.00 AM of the mentioned due date. Late offer shall not be consider for further evaluation.

2. The mail address of our tender room is:-

Manager (MM-Co-ordination)
Materials Management Division
2nd Floor Administrative Building,
Bharat Heavy Electricals Limited,
Piplani, Bhopal-462022 (India)

3. On due date only techno-commercial offer shall be opened and after scrutiny, vendors who are found technically in line with our requirement, will be asked to participate in reverse auction or their price bid shall be opened, for which separate advance intimation shall be given.

4. Please confirm supply of items as per enquiry. All Test certificates & Guarantee certificates must be furnished in triplicate.

5. Offer must be in line with our technical specification/drawings. Deviation, if any, should be clearly indicated.

6. Replacement of Rejected Goods: Should any deficiency or defect be noticed in the goods, same shall be replaced by the supplier without any extra charge under NO CHARGE INVOICE and shall bear its return freight also. Also supplier will reimburse to BHEL the custom duty paid.

In addition to above, General Terms and Conditions are also enclosed. Bidders have to confirm their acceptance/non acceptance specifically clause wise. If nothing is written about it, it will be presumed that you have agreed with all conditions mentioned.

ANNEXURE-B (COMMERCIAL FOR FOREIGN VENDORS)
(Submit the document with company's seal and authorized signature)
Enquiry No. :- E1603045

S.No	BHEL TERMS	Vendors Remarks
1.	PRICES: Prices once quoted shall remain firm within the validity or any extension thereof for placement of order, till complete execution of the order, without any escalation/increase for any reason, whatsoever, unless specifically provided for in the Enquiry & PO. The quoted price shall be taken as inclusive of test report & guarantee certificate. Please confirm.	
2.	AGENCY COMMISSION: Agency commission if any to be included in price basis and indicated separately as a percentage of quoted value. Please confirm.	
3.	PLACE OF DELIVERY: Indicate the name of Seaport/Airport on CFR / CIF / FCA basis delivery. Offer received on FOB basis may be considered on an exceptional basis. BHEL will load freight, marine insurance & shipping line port handling charges etc to work out landed cost at Sea Port. For further clarification refer GTC BP 200102 .	
4.	Delivery Period: Delivery period to be quoted in no. of weeks/months from the date of receipt of Purchase Order. Please clearly specify.	
5.	BHEL PAYMENT TERMS : 100% against irrevocable, unconfirmed LC, payable within 90 days of the Bill of Lading (B/L) date or Payment terms of CAD payable on 90th day of B/L / AWB. In case BHEL considers any deviation in payment terms i.e. early payment based on vendor's request, then bids shall be evaluated with loading of State bank of India Base rate plus 6%, for the credit period short of 90 days. The LC shall be established 2 months prior to shipment date, valid for period of 90 days, unless agreed otherwise.	
6.	LC Charges: a. L/C charges in India to BHEL A/C and outside India to vendor's account. Please confirm. b. Confirmation charges shall be in supplier's account in case confirmed L/C is required. Please confirm. c. In case of delay in supply by the vendor, charges for extension of L/C (Inside & Outside) will have to be borne by vendor. Please confirm.	
7.	Penalty: -LD shall be 0.5% of the total order value per week of delay or part thereof, subject a maximum of 10% of the total order value (Please refer clause 9 of GCC).	
8.	EXCHANGE RATE: For evaluation, exchange rate (TT selling rate of SBI) as on scheduled Part-I date of tender opening. If the relevant day happens to be a bank holiday, then the forex rate as on the previous bank (SBI) working day shall be taken for evaluation purpose.	
9.	VALIDITY: The offer must be valid for 90 days from the date of technical bid opening. Pl confirm.	
10.	Currency: Indicate the name of currency of the quoted prices. Please clearly specify.	
11.	Pls. indicate the shipping weight of the unit quantity and dimension of the item.	
12.	PEBC certificate Submitted as per Annexure I or Annexure II whichever is applicable.	
13.	Submitted duly seal & signed on all pages – BHEL GTC (BP200102)	
14.	Submitted duly seal & signed PQR with supporting documents.	

NOTE- 1) DEVIATION IN ANY COMMERCIAL CONDITION SHALL BE SUITABLY LOADED IN THE OFFERED PRICE.

2) IN CASE OF ANY CONFLICT, CONFIRMATION BY VENDOR PROVIDED HERE WILL SUPERCEDE.

3) IN CASE BIDDER IS NOT MAKING AN OFFER AGAINST THIS ENQUIRY, WE REQUEST THE BIDDER TO POST THE REGRET LETTER.